



Strategic Consulting Associates

Service Offerings

Business Consulting

Strategic Planning

Strategy Management & The
Balanced Scorecard

Operations Strategy &
Effectiveness

Offshore & Outsourcing

IT Consulting

Strategy

IT Strategy

IT Balanced Scorecard

Project Services

Project Management

Project Recovery

Project Management Office

IT Architecture

Application Architecture

Information Architecture

System Architecture

Staff Augmentation

N-tiered client/server
technology

Web services

Database services

Corporate Headquarters

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SERVICE OFFERINGS

BUSINESS CONSULTING

Operational Strategy & Effectiveness

THE PROBLEM

“All organizations are perfectly aligned to *get the results they get.*” The question is: Is your organization getting the results *it desires*? Marketplace strategies work only when an organization is ready to execute at the operational level. However, not all operations are ready or even aligned to successfully execute on strategy.

THE SOLUTION

SCA has a proven, integrated approach to helping organizations assess the operational readiness. We then work with our clients to improve their operations to create break-through performance enhancements. Our approach integrates mission and strategy with an operational strategy that achieves results.

SCA specializes in the following specific areas of operational effectiveness:

- Supply-Chain
- Service
- Manufacturing
- Product Development

THE BENEFIT

Break-through operational performance. Operational fit-of-activities are aligned with market strategy and these improvements change the paradigm from *getting the results you get* to *getting the results you desire*. People performance improves because everyone understands their place in the operational design. Process performance improves because there is repeatability and predictability of process.

WHY SCA?

SCA is committed to helping our clients achieve world-class operations. We develop and define operational strategies and help our clients make lasting improvements to their performance. Our consultants are experienced in operations work and committed to finding solutions.

Our work is expansive - we serve a wide range of industrial, process and service-oriented companies. From insurance to telecommunications, to retail, to agribusiness, to transportation - we help any organization align operations with strategy.

ABOUT STRATEGIC CONSULTING ASSOCIATES

Strategic Consulting Associates is a regional provider of integrated business and technology consulting services in the areas of corporate strategy, Balanced Scorecard, operations strategy, and IT professional services. SCA is committed to providing a seamless approach to these services by combining excellence in execution with continuous innovation to help its clients effectively compete in the 21st Century. SCA is in the business of helping clients develop breakthrough performance in their organizations. We do this through innovative problem solving and by implementing technology-enabled solutions to deliver new sources of revenue, streamline business processes, and develop mission-critical applications. SCA has access to best-in-class management and technology professionals to help achieve your organization's goals.